The Director  
Directorate of Industries & Commerce  
(Govt. of Kerala)  
Thiruvananthapuram

Sub: “Public Procurement Policy-2012” Promulgated by Government of India, Ministry of MSME with a certain instructions to create marketing avenues to MSME sector in Central & State Public Sector.

Ref: Representations received from various associations & units from time to time.

Sir,

Your kind attention is invited to the problems faced by MSE units, which is being represented to this office by different organizations and units are needed to be addressed so as to get the benefit of the policy to MSME sector of the State.

1. It is mandatory that all State/ Central Government departments have to procure/purchase 20% of their annual requirements from MSE units. But based on the representations received government departments are not fulfilling this mandatory rule which is very serious.

2. Government departments are demanding/ quoting very old technologies & specifications, so in the process of tendering activity, the standard of the products for which tender has been invited are often considered far below from the high technical performance capability products on the ground that the specification level is to that extent only whereas the rejected product may have higher potential performance than the specification set products.

3. Some of the departments/ offices emphasizing for brand or name rather than going for technical specifications which will not give sufficient opening to the better technology oriented units.

Contd...
4. As per guidelines of Public Procurement Policy, NSIC registered MSEs are not required to submit EMDs. However, very often various government departments are stressing for EMDs, which is a very clear violation of PP Policy.

In this regard, it is once again reiterated and requested to kindly intervene in the matter and for better implementation in all the State Government departments/offices to abide and follow the conditions stipulated in the Public Procurement Policy to avoid any legal actions from public thereby affecting smooth functioning of any particular office.

It is also mentioned that if required an Awareness Programme on Public Procurement Policy can be arranged by this Office for State Government Departments/Offices who are involved in procurement activities through State Government funds.

Yours faithfully,

(P.V. Velayudhan)
Director

कृपयागृहीत ग्राहक ड.ए.14632/17. कित्रिक 17.05.2017

Directorate of Industries & Commerce - जी कित्रिक व्यवसायक शास्त्री जतीत्वक विकासकारक. रा कित्रिक व्यवसायक शास्त्री जतीत्वक शास्त्री जतीत्वक विकासकारक.

(स.व. प्रतिष्ठा फ्रेमिवे विकासकारक)

Sh.24.05.17